



**B.V. Patel Institute of Management,  
Uka Tarsadia University**



**Date: 06-01-2023**

**Panel Discussions On “Finance As A Career Option”**

Torin Wealth Management - Surat had conducted a panel discussion for the management students of South Gujarat colleges and which was attended by 1000 plus students a mix of BBA, BCOM ,MBA, CFA, CS , CA , ICWA. The occasion was celebrations of successful 10 years of sales and operations in South Gujarat.

There was an invitation from the senior management team of Torin Wealth Management - Surat to make students attend this game changer panel discussions on FINANCE AS A CAREER OPTIONS for BBA Students of B V Patel Institute of Management.

**Topic of discussion: - “FINANCE AS A CAREER OPTION”**

**Venue of the Event – THE HOTEL AMORE-SURAT**

**Time: 10 AM-1 PM**

**Total students attended:- 45 Students a mix of TYBBA Finance specialization & SYBBA Students**

**Faculty Incharge:- Mr Parvez Malek- Faculty Team-BVPIM**

**Objectives of the panel discussion**

- To highlight the importance of finance as a career option
- To discuss on the various skill set required for employees in wealth management of customers.
- To build young and budding entrepreneurs who can take up entrepreneurship in the field of marketing , sales and distribution management of financial services.
- Theoretical and practical implications of effective presentation skills and minimizing resistance to change from customers.
- Role of regulators and their importance in managing ethical financial transactions in Indian economy

### **About the session :-**

The Resource Person Shri JIGNESH MADHWANI- FOUNDER AND CEO OF TORIN WEALTH MANAGEMENT had the following passionate and experienced panellist for discussions

1. Mr Chocaliganm Narayan -Senior Fund Manager ICICI Bank Ltd
2. Mr Rahul Mishar-National Head Policy Bazaar India
3. CA Krunal Shah – Upsurge Club-Surat

Mr Madhwani had asked 22 questions to the panel experts on the various aspects of financial services and wealth management which were quite practical . He also shared his reasons for being successful in this 22 years of experience in wealth management. Kindly find attached below some questions which were asked to the panel experts

Q1. What is the right time to start investing in equity markets and points to take care n investing ?

Q2 SIP vs Equity Market and how to punch this benefits to customers?

Q3 What factors customer keep in to mind while investing

Q4 Whare is ghost fund and how government can take strategic initiatives to work on its revival?

Q5 What is the role of SEBI and how it promotes financial literacy in India with the motivation to impart the knowledge of Ethical Investing?

Q6 What is block chain and how it will affect the financial markets?

Q7 What is the scope for students to take up entrepreneurship in selling and marketing financial services?

Q8 What are the key skill sets required for professional to enter the Advisory Market ?

Mr Madhwani had beautifully moderated the entire session and the panel experts were also motivated engaged and happy to counsel the students post the session and they have also addressed to more than 20 questions from the audience.

Mr Parvez Malek – Faculty at BVPIM had also appreciated the entire management team of TORIN WEALTH MANAGEMENT – SURAT for this excellently executed game changer panel discussions for UG AND PG Students

## Outcome:

The Learning's to the students are as under:-

- Students got lot of practical learnings on strategies for execution in wealth management implement by Indian and Multinational companies .
- Practical learnings and insights on the role of SEBI as a regulator was shared in detail
- Practical strategies to ensure maximization of the wealth of the stake holders.
- The motivation to excel and take up wealth management as a career
- Students are charged up and motivated to start their own enterprise for financial services in a long run post BBA completion.

It was an amazing experience and motivation to take part in this panel discussion which has improved the attitude, skill and knowledge base of TYBBA Finance and SYBBA Student's.

